

MAKING SEAFARER
TRAINING SAFER AND
MORE ACCESSIBLE
THROUGH VIRTUAL
REALITY

Kanda is a start-up that is leveraging virtual reality and elements from computer games to develop immersive and human-centred digital learning applications that enable collaborative teamwork across platforms. For the maritime industry, this translates into safer and more accessible training for seafarers and other maritime personnel.



## The Journey So Far

As an IT graduate, Kristian Andreasen started tampering with the idea of using games for a more purposeful endeavour - as a learning tool. This eventually led to the founding of Kanda in 2011. They completed their first commercial project for kids with ADHD and Aspergers in 2014. By 2016, virtual reality had become the key development focus for Kanda and they soon found success in heavy industry training.

Through Smart Port Challenge (SPC) 2019, Kanda identified an opportunity with Teekay Tankers to create a 3D environment for training and marketing purposes. With the support of an MPA grant, they embarked on a pilot project to create a digital twin of the entire Limerick Spirit vessel and develop a virtual reality training module for Teekay's lock out tag out (LOTO) procedures. That was just the beginning of their journey in maritime.

In collaboration with Eastern Pacific Shipping (EPS), they obtained a classification approval from Lloyd's Register for the first virtual reality course for LNG bunkering procedures in 2021.

## Virtual Training as an Effective Enabler

## **Looking Forward**

Since securing a S\$2 million seed funding from EPS in 2021 and bringing a certified virtual reality LNG bunkering training to market, Kanda plans to continually evolve education and training through immersive digital simulation methods and expand to several other industries.

Founded 2011, Denmark

Kristian Andreasen CFO



We set out to create value-adding virtual training for the maritime industry. Participating in Smart Port Challenge gave us the opportunity to connect with and validate our solution with relevant corporates. We also gained valuable input on pitching and talking to investors - a skill all startups looking to grow will benefit from.

> Kristian Andreasen **CEO**

## **Key Results**



up to 75% decrease in training costs



average reduction of 500kg in CO2e per trainee









